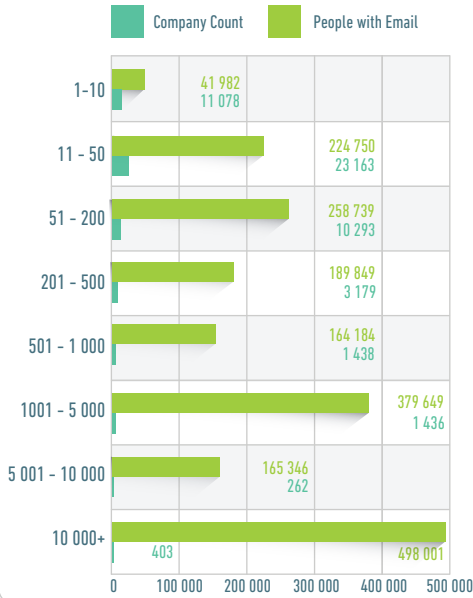


Data Engineers with a focus on Business to Business email data

SUMMARY OF PEOPLE AND COMPANY COUNTS BY EMPLOYEE COUNT

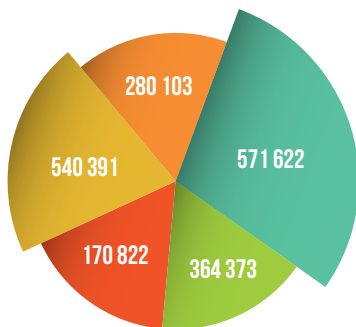


ADDITIONAL FIELDS AVAILABLE:

Designations Broad Industries Specialities
>605K **>150** **<34,700**
 to choose from to choose from to choose from

SUMMARY OF RECORD COUNTS BY SENIORITY (Email Address)

- 1: C-LEVEL EXECUTIVES/DIRECTORS/MD'S ETC
- 2: SENIOR/REGIONAL/NATIONAL/HEAD ETC
- 3: GENERAL MANAGEMENT
- 4: SPECIALIST FUNCTIONS
- 5: SUPPORT & ADMIN FUNCTIONS



SUMMARY OF RECORD COUNTS FOR PEOPLE & COMPANIES BY ANZSIC INDUSTRY

ANZSIC INDUSTRY	No of People with Email	Number of Companies
A - Agriculture, Forestry and Fishing	5 906	253
B - Mining	104 467	1 572
C - Manufacturing	83 097	2 890
D - Electricity, Gas, Water and Waste Services	53 857	1 203
E - Construction	102 730	3 525
F - Wholesale Trade	19 100	720
G - Retail Trade	100 248	2 235
H - Accommodation and Food Services	20 022	1 267
I - Transport, Postal and Warehousing	63 971	1 399
J - Information Media and Telecommunications	62 875	2 156
K - Financial and Insurance Services	228 370	3 019
L - Rental, Hiring and Real Estate Services	48 582	1 639
M - Professional, Scientific and Technical Services	331 780	14 057
N - Administrative and Support Services	62 049	2 705
O - Public Administration and Safety	175 392	1 153
P - Education and Training	150 919	2 497
Q - Health Care and Social Assistance	224 765	4 946
R - Arts and Recreation Services	39 197	1 322
S - Other Services	34 274	1 300
T - Non Classified	9 325	1 379
COMBINED TOTAL	1 918 598	51 203

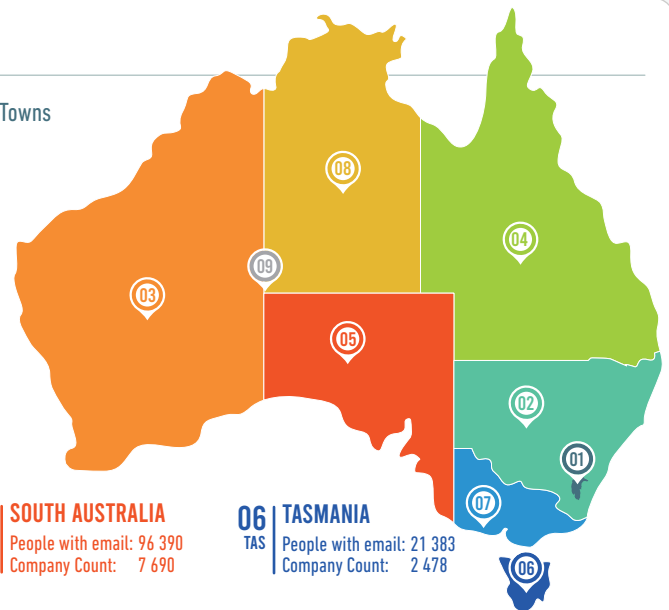
SUMMARY OF PEOPLE BY BROAD DESIGNATION

BROAD DESIGNATION	No of People with Email
Administration	88 191
Brand & Product Management	12 512
Client & Customer Relations	67 754
Compliance	36 913
Finance	91 477
Health & Safety	29 386
Hr & Training	55 401
It Management	140 434
Marketing	72 303
Md/Ceos	47 273
Operations	97 849
Other Directors & Partners	79 712
Other Middle Management	289 905
Other Positions	498 550
Pas & Secretaries	23 277
Portfolio Managers & Analysts	71 490
Procurement & Buying	17 791
Production	24 733
Project Planning & Related	67 683
Regional & Branch Managers	23 840
Sales	93 022

COUNT BY STATE (District)

Choose from over **3600** Specific Towns

- 01 ACT** AUSTRALIAN CAPITAL TERRITORY
People with email: 45 523
Company Count: 3 489
- 02 NSW** NEW SOUTH WALES
People with email: 606 132
Company Count: 27 002
- 03 WA** WESTERN AUSTRALIA
People with email: 199 815
Company Count: 10 829
- 04 QLD** QUEENSLAND
People with email: 328 442
Company Count: 18 297
- 05 SA** SOUTH AUSTRALIA
People with email: 96 390
Company Count: 7 690
- 06 TAS** TASMANIA
People with email: 21 383
Company Count: 2 478
- 07 VIC** VICTORIA
People with email: 556 322
Company Count: 23 664
- 08 NT** NORTHERN TERRITORIES
People with email: 12 460
Company Count: 1 669
- 09 AUS** AUSTRALIA GENERAL
People with email: 58 277
Company Count: 14 235



Please note: Counts are subject to change without notice